



# **RESO Remote**

## **digital tech summit**

### **BROKER ADVISORY GROUP**

**DAVID GUMPPER – CHAIR & SAM DEBORD – RESO CEO**

# SPEAKER

## David Gumpper

After over 14 years as CTO for Michael Saunders & Company in Sarasota, FL, David created the Gumpper Group as a technology consulting firm at the end of 2017. In January of 2018, David joined the WAV Group as a Partner and President of Business Intelligence & Technology.

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# RESO ANTITRUST POLICY

RESO strives to increase competition in the marketplace and will not be a forum for anti-competitive conduct. The RESO Antitrust Policy governs the activities of RESO and its members, including this meeting. A link to the policy was emailed to you with the meeting agenda. Please consult RESO's counsel if you have any questions about the policy.

<https://members.reso.org/display/TCDF/RESO+Workgroup+Antitrust+Policy+Statement>

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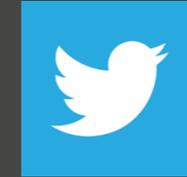


# SOCIAL MEDIA

Follow us and see what is happening on our social media sites!

Real Estate Standards Organization,  
#RESOStandards, @RESOStandards & RESO!

Use the conference hashtag  
[#RESOremote](#)



# Brokers Changed Business Environment



- Outside of the HR and Market challenges with COVID-19, how have Brokers reacted differently within their business?
- Where has business processes broken down with consumers, agents, and brokers?
- What have Brokers done to stay engaged with consumers? With Agents? With Staff. Positive or negative?
- What did you learn from SIP that will continue to be a new practice in a brokerage business?



# BROKER DATA SURVEY

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# FALL 2019 SESSION REVIEW

- Replicating Millions of Records with a Single Set of Credentials.
- Sold Data Available, But Accessible?
- The Next-Generation Feed.
- Playing in an Expensive Sandbox.
- TSA Precheck for Vendors?

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# WORKING WITH REAL ESTATE DATA



- "TSA Precheck for Vendors" solution.
- Part 1 - Education - Update status of the outline for the Curriculum
- Part 2 - The Experience Record

# MLS OF CHOICE FOR BROKERS



New Payload Requirement?



# NEW BUSINESS

# *Next Broker Advisory Group Meeting*

*Thursday, June 25, 2020*

*@ 2:00 pm EST/1:00 pm CST/12:00 pm MST/11:00 am PST*

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# THANK YOU!

Comments or  
questions?

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