Putting the Pieces Together
Cross-Platform Interoperability
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CTO, MRED

I never played baseball because I was afraid of the ball. I do like the food, though.

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@chrisharan
<table>
<thead>
<tr>
<th>Where do other teams focus?</th>
<th>You down with Updateability?</th>
<th>How do you handle Interop?</th>
<th>Let’s talk strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>How do other industries handle interoperability, and what can we learn from them?</td>
<td>How can Listing Update work in creating interoperability of the transaction?</td>
<td>This is your turn at the plate. What’s working for you? What isn’t?</td>
<td>How do we hit a home run with Common Schema?</td>
</tr>
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WHERE ARE HEALTHCARE TEAMS FOCUSING?

• Areas of Focus
  • Keep up with changing federal regulations
  • Better leverage AI with the right datasets
  • Securely transfer and exchange data
  • Give patients access to their own data, for a more informed patient
• Blue Button 2.0
  • Provide an API to enable beneficiaries to connect Medicare claims with programs/services they trust

RESO FALL 2019 CONFERENCE
Key Benefits of Healthcare Interoperability

- Improved patient experience
- Greater patient safety
- Stronger patient privacy and security
- Higher productivity, reduced costs
- More accurate public health data
**Where are finance teams Focusing?**

- Areas of Focus
  - Promote competition
  - Increase service offerings in underserved areas through reduction of costs via economies of scale
  - Improve ease of use of tools for the customer
- Mobile Money
  - Consumers want to send money across networks, especially in developing countries
  - Banking networks come together (Tanzania) to establish standards

*Tanzania Mobile Money Case Study*
LESSONS LEARNED

- Allow industry to define the rules
- Success requires an industry champion
- Identify a neutral broker
- Ensure everyone is speaking the same language
- Have a plan
- Don’t expect to accomplish all at once
Co-opetition

"Whereby competitors agree to cooperate on certain aspects of the business but compete aggressively on others"
Who’s down with updateability?

- Yeah You Know Me: 40%
- This Whole Party: 20%
- All The Ladies: 10%
- Every Last Lady: 10%
- All The Homies: 10%
- Every Last Homie: 10%

Image by: www.cccotthemovies.com
All credit to Naughty By Nature’s classic song O.P.P.
Everyone is Down With Updateability

Why? A story, in pictures...
Life of a Listing
Let’s take a Closer Look...
The Digital Listing

Agent meets with homeowners to pitch and win the listing

Listing Agreement Signed via TMS

Listing data input into MLS by agent, or staff

Listing data fed to brokerage/IDX/Portals

What data goes into a listing agreement?
Address, City, State, Zip, County, Property Identification Number, Price, Taxes, Brokerage and Agent name, Seller Information, etc.

What data goes into the MLS?
Address, City, State, Zip, County, Property Identification Number, Price, Taxes, Brokerage and Agent name, Seller Information, etc.
RESO DD FIELDS

COMPLETING LISTING FORMS IN A TMS

ENTERING A LISTING IN THE MLS
### RCP WebAPI-010 Add Functionality to Web API Specification

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<th>Sergio Del Rio</th>
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<td>Templates for Business, Inc.</td>
</tr>
<tr>
<td>Submitter Email</td>
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Digital Listing (The Remix)

Listing Agreement
Signed via TMS

Listing data fed
from TMS to MLS
to create listing
draft

• Why draft and not active? How are rules handled?
• How does this change listing workflow, including with computer vision?
• Is there anywhere else a listing could start?
• Where else could a TMS distribute data to?
Everyone is Down With Updateability

Because who likes doing the same thing over and over and over again?

*non-toddler division
Let's Form the Voltron of Real Estate

A Discussion on Common Schema
THANK YOU!

Comments or Questions?

SEE YOU IN NEW ORLEANS!