

Let me introduce myself

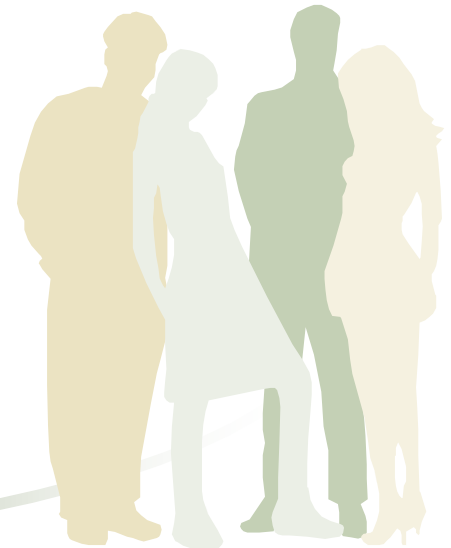
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Primary Objectives / Areas of Focus

- First Tier Objectives
 - Design, construct and deliver Real Estate Standards as dictated by RESO leadership
 - *'Plug & Play'*
 - Promote adoption of RESO Standards throughout Real Estate Industry
 - Grow RESO membership
- Second Tier Objectives (supporting first tier)
 - Define value propositions for all parties concerned
 - Create compelling marketing and branding strategy
 - Implement Compliance program tied to branding
 - Understand and tackle migration issues
- *Create a sense of urgency!*



RESO Work Habits

- Keep committees and work groups motivated and productive
 - Well defined goals and timelines (metrics)
 - Accountability
 - Closely monitor progress with metrics
- Two Way Communication
 - Reach out to current members, future members and influencers
 - Keep RESO transparent
 - Use social media and rets.org to transmit/gather information
- Report Cards
 - Continuous assessment
 - Realignment when necessary



Behind the Scenes

- Executive Director's Personal Foibles
 - He is not a perfectionist
 - Guaranteed to make mistakes
 - Cannot possibly make 'everybody' happy
 - Has a propensity of moving forward at all costs
 - Sense of humor is sometimes questionable
- Executive Director's Strengths
 - Has a pretty good track record on delivering key projects
 - Understands the mechanics of volunteer work groups
 - Will strive for a consensus before moving forward
 - Is not shy in expressing opinion but will bend to the majority



State of the Standard

- Targeting in on a 'Plug & Play' Environment
 - Payload
 - Transport
 - Interoperability
 - UUID for easy identification and universal data fingerprinting
 - Tie in Event Models





RESO Updates



- Data Dictionary
 - 1.1 Ready for Release
- Transport
 - Recommendation on transport foundation later today!
- Syndication
 - Merge with Data Dictionary effort
- R&D
 - Cleaning up backlog / Focus on High Value Projects
- Compliance
 - Compliance and Certification on RETS 1.8 in the works
- Authentication & Authorization
 - Chair Person Acquired; Seeking members



*WE'RE ALL TAKING THIS JOURNEY
TOGETHER ...*