



# Certification Fee Schedule v1.3

Version: 1.3

RESO is an independent, not-for-profit trade organization that was originally funded and associated in part of the National Association of REALTORS until it was incorporated as a separate entity in 2011. RESO is a volunteer-driven organization with a limited management staff that supports more than 530 MLS, real estate brokerages and technology firms nationwide.

Membership dues and Certification fees are collected specifically to cover the expenses necessary for RESO to achieve its mission: to develop, deploy and fuel the adoption and implementation of open and accepted standards throughout the real estate industry. Certification fees specifically go to provide Software Platforms (Data Dictionary Certification Software), Cloud Hosting Platforms (LiNode.Com, GitHub), and the staff that develops, implements, monitors and maintains the infrastructure for Workgroups, legal services (trademark agreements), membership communication, industry communication and advocacy, billing, tax services, limited technical support, expert advice on how to correctly implement RESO standards and more.

As a non-profit organization, Membership dues and Certification fees are never designed to create a profit for RESO but to simply cover our expenses to help create and drive efficiency for the 1.1 million Realtors in the U.S. and their customers.

## 1 RESO “Member” Certification Fees

RESO provides certification services for RESO standards that have been ratified by the RESO Board of Directors including the RESO RETS 1x, RETS Web API and the RESO Data Dictionary Standards. **RESO Certification Fees are complimentary for RESO members, as a valuable member benefit.**

## 2 RESO “Non-Member” Certification Fees

RESO provides certification services for RESO standards that have been ratified by the RESO Board of Directors including the RESO RETS 1x, RETS Web API and the RESO Data Dictionary Standards.

### 2.1 Vendors (Class B)

Vendors typically will apply for Certification on two RESO standard adoptions platforms each year, RETS Client/Server and RESO Web API Client/Server.. Class B Membership is available for any vendor, consultant, company, or technology partner providing services to the real estate industry.

Vendor’s Gross Revenue	RESO Membership Dues	Non-Member Single Certification Fee
\$25,000,000 and above	\$25,000	\$12,875
\$10,000,000-\$24,999,999	\$15,000	\$7,875
\$5,000,000-\$9,999,999	\$7,500	\$4,125
\$1,000,000-\$4,999,999	\$2,500	\$1,625
\$0-\$999,999	\$500	\$625

### 2.2 MLS & Associations (Class C)

MLS will typically certify on at least two RESO standards adoptions each year: Data Dictionary and Web

API. Class C Membership is available to any REALTOR® association or multiple listing service.

Membership Total	RESO Membership Dues	Non-Member Single Certification Fee
50,000+	\$25,000	\$12,875
37,500 - 49,999	\$17,500	\$9,125
25,000-37,499	\$15,000	\$7,875
17,500 - 24,999	\$10,000	\$5,375
10,000-17,499	\$7,500	\$4,125
5,000-9,999	\$5,000	\$2875
2,000-4,999	\$2,500	\$1625
500-1,999	\$500	\$625
1-499	\$250	\$500

### 2.3 Brokers & Brokerages (Class D)

Brokerages typically will apply for Certification on two platforms each year, RETS Client/Server and Web API Client. Class D Membership is available to any real estate brokerage firm, broker, or agent.

Brokers	RESO Membership Dues	Non-Member Single Certification Fee
15,000+	\$20,000	\$10,750
5,000-14,999	\$2500	\$2000
2,500-4,999	\$1000	\$1250
1,000-2,499	\$375	\$940
500-999	\$250	\$875
100-499	\$100	\$425
1-99	\$50	\$400

## 3 Miscellaneous RESO Certification information

### 3.1 Certification Expiration

RESO Certificates expire after one year from date awarded.

### 3.2 Certification Testing Time Frame

Applicants that do not pass the RESO Compliance testing can resubmit for testing without additional fees at any time within one year from the original certification application date.

### 3.3 Certification Renewal Fees

Applicants pay for renewing and re-certifying certifications after the expiration of previously awarded certifications which expire one year after the original certification date.

Renewal re-certification fees are discounted at 50% of the new application fee for the same product and

version in the original certificate. Renewal re-certification fees are 100% of the new application fee for the same product on different versions than in the original certificate.

### **3.4 Re-Certification for Active Certifications**

An applicant can re-certify on the same version and/or level or separately a higher version and/or level up to four times within one year from the date of the original certification free of charge.

### **3.5 Certification for Multiple Products**

Each product will require a new and separate application.

**Example 1:** An applicant submitting two different products (i.e. RETS Server and RETS Client) will need to submit two applications and will be charged the published certification fee for each application.

**Example 2:** An applicant submitted one product twice (i.e. RETS Server) in order to obtain two certifications for two versions (i.e. RETS Server 1.7.2 and RETS Server 1.8) will need two applications and will be charged the published certification fee for each application.