# BALCONY.

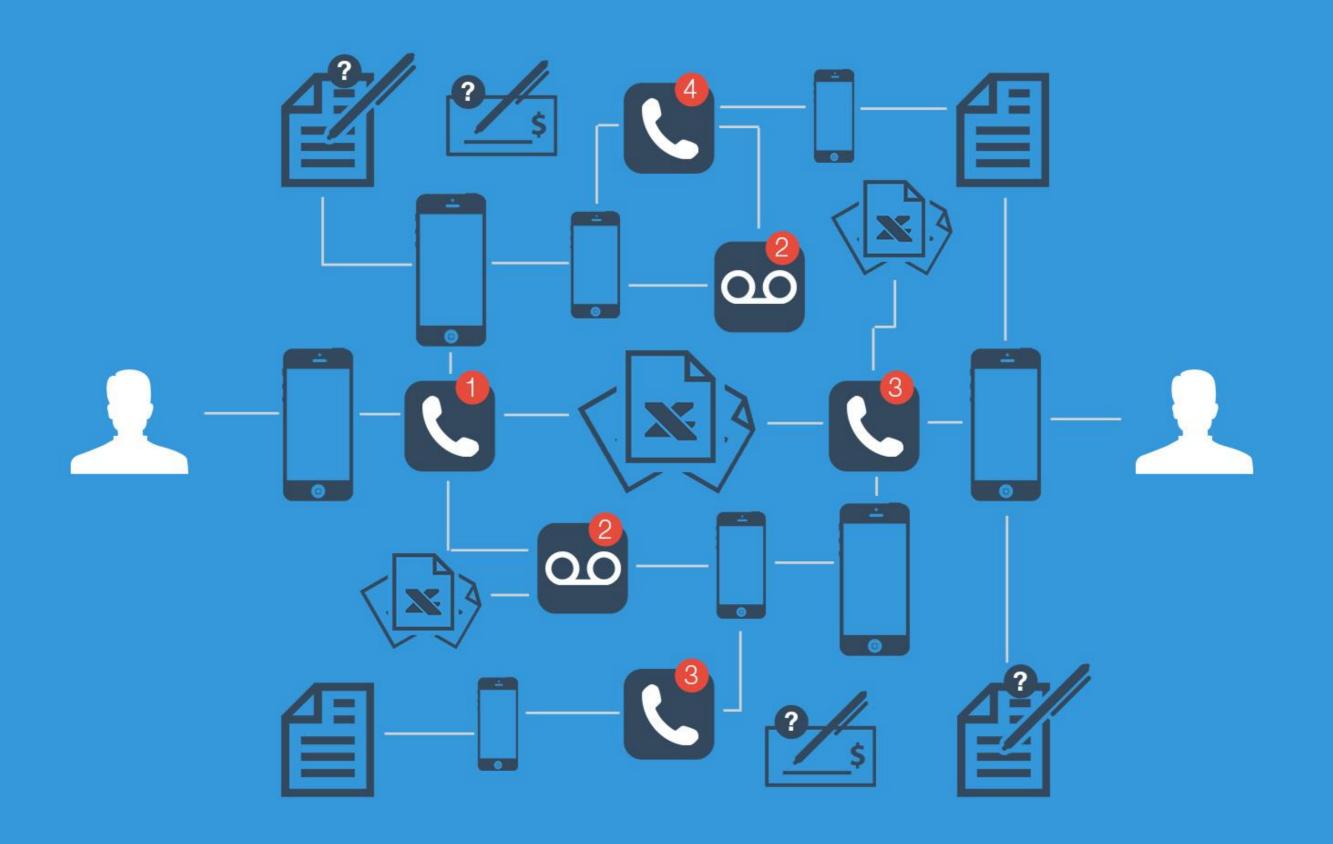
We make referrals happen.



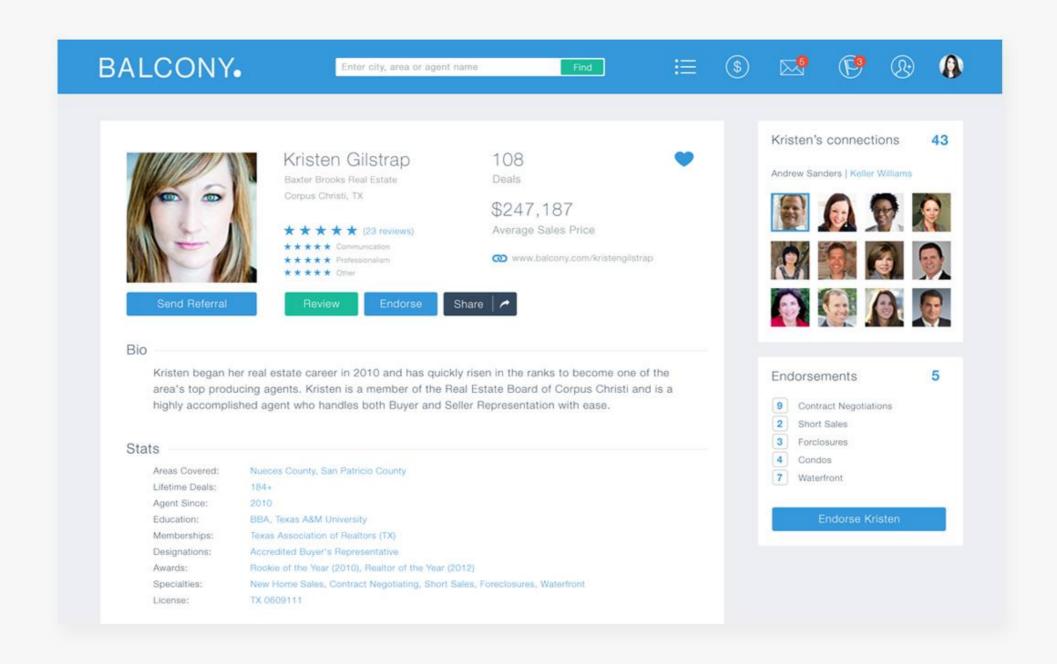
This is how agents refer business to one another.



## The Problem



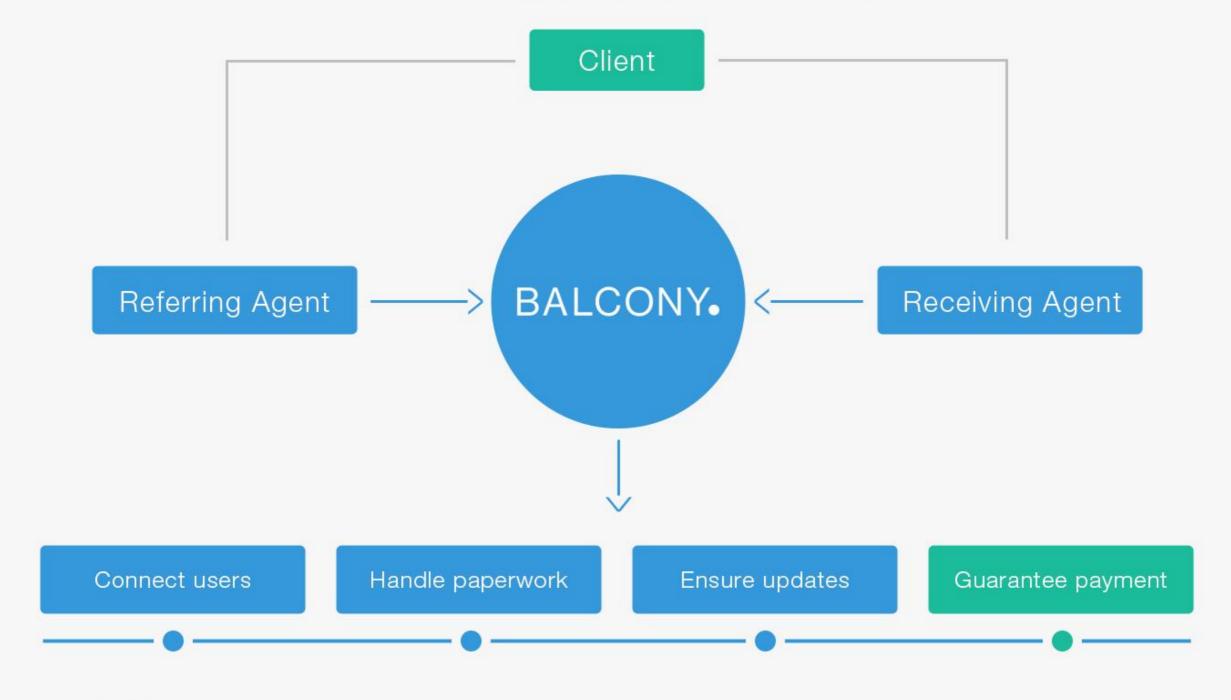
## It's time for something better.





# Balcony is the first agent-to-agent referral engine that's reliable and accountable.

Intellectual Property - Patent Pending

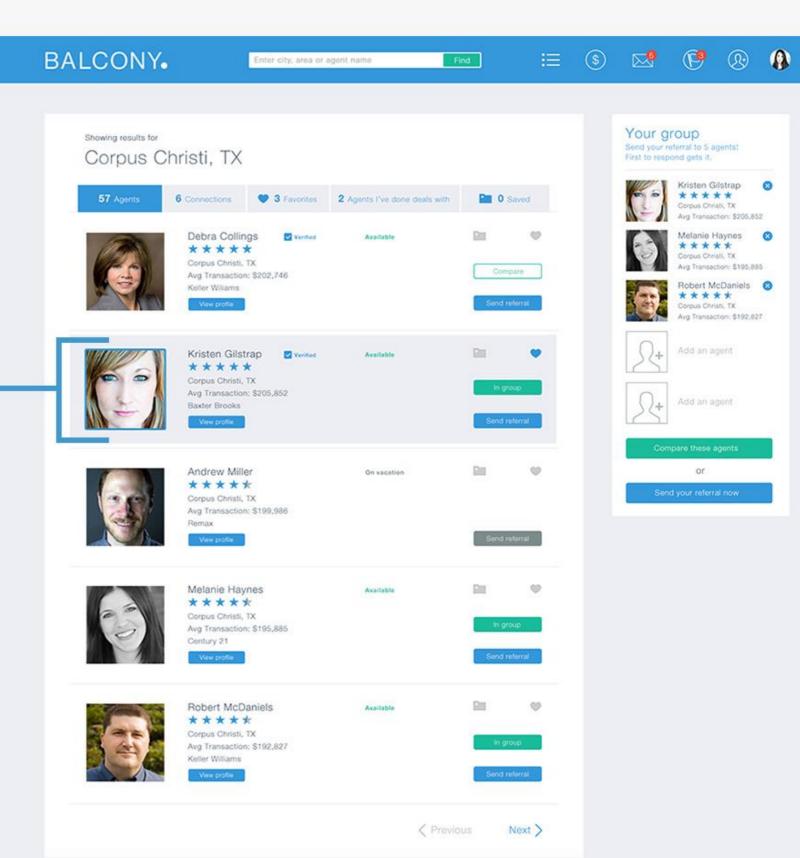




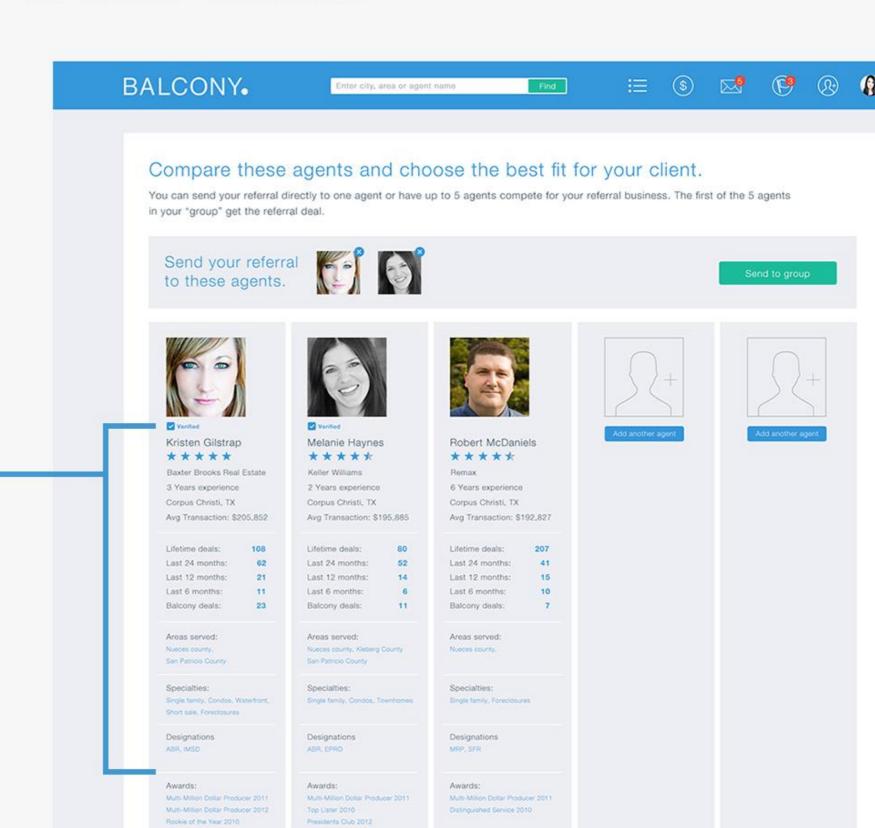
## MLS Data



- Average transaction amount
- Brokerage Info
- Verified (due to MLS data being imported vs manual input by user)



## MLS Data

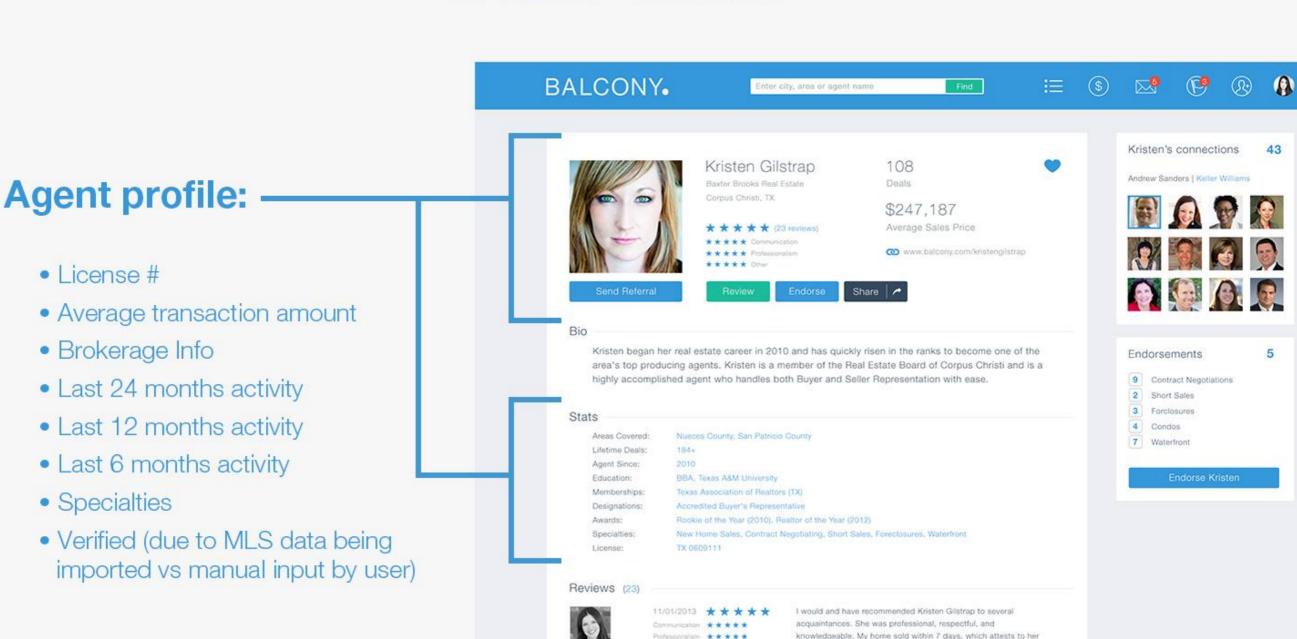


#### Agent comparison:

- Average transaction amount
- Brokerage Info
- Last 24 months activity
- Last 12 months activity
- Last 6 months activity
- Specialties
- Verified (due to MLS data being imported vs manual input by user)

BALCONY.

## MLS Data



10/22/2013 \*\*\*\*

aggressive marketing and skill of the real estate market. She was

I appreciate all you have done for our clients and will keep you in mind for anyone relocating to your area. Once again thank you so much for making our clients home buying process a smooth one.

I would highly recommend Kristen as an outstanding realter who goes to great lengths to make her clients home selling process

efficient and pleasurable. Kristen referred clients to me who were relocating from Massachusetts to Ann Arbor. She prepared both



## Closing

What we're looking for:

MLS Relationships

- Suggestions
- Tips
- Feedback



### How to connect



Gordon Lintner
Enterprise Development Manager

gordon@balcony.com



Kenneth Ham Lead Developer / Architect

kenneth@balcony.com



Gabe Rodriguez
Co-Founder, CEO

gabe@balcony.com



# BALCONY.

We make referrals happen.