



## Show

me your

beard.





## Rob, your wizard hat has arrived.



### Shout out

to

Ed Newman.

# C ENTER FOR REALTOR® T ECHNOLOGY

### CHAD CURRY

@crtweet

crt.blogs.realtor.org

# C ENTER FOR R EALTOR® T ECHNOLOGY

### PODCASTS

A Look Ahead & We Learned Some Things



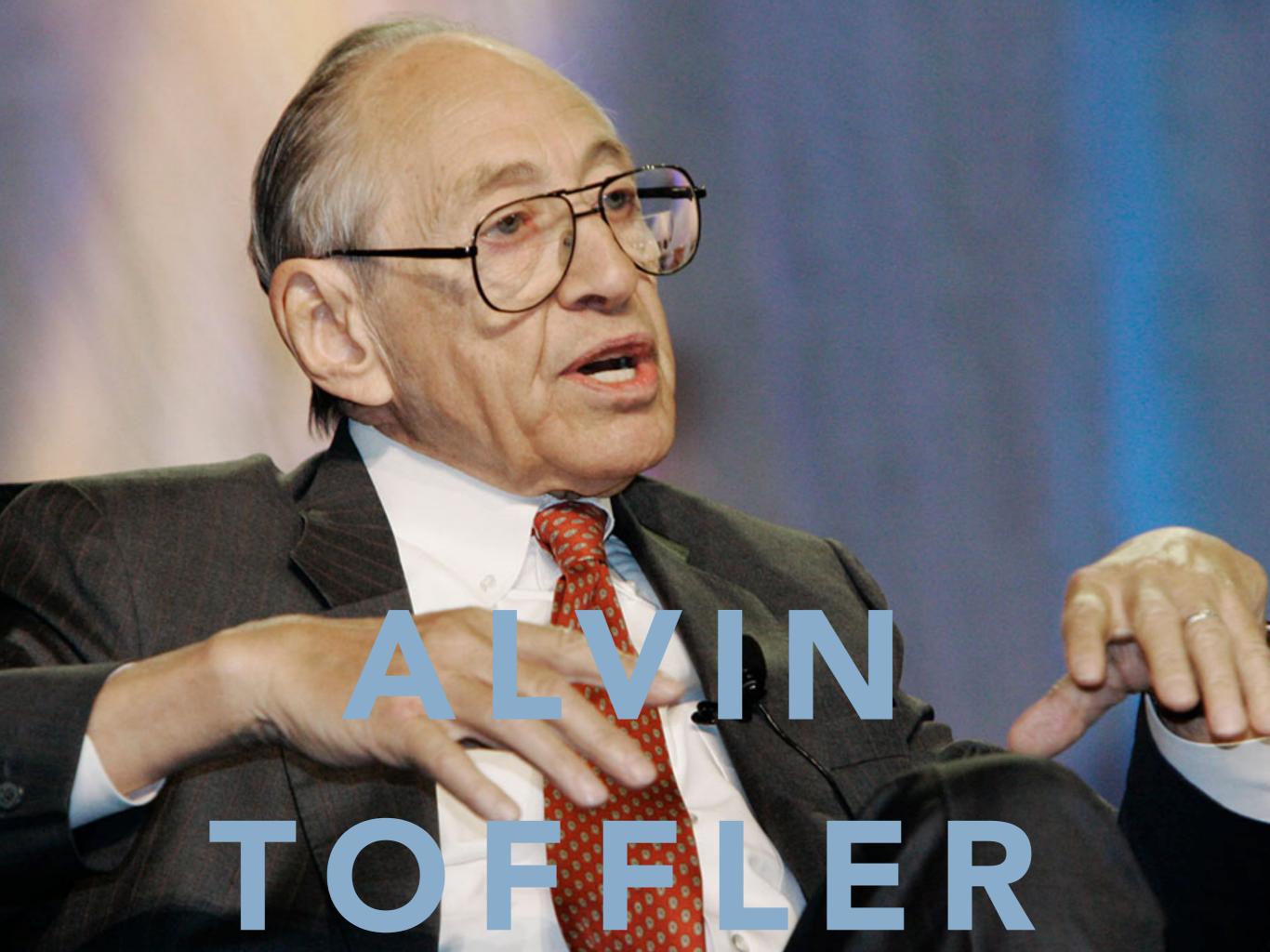
R & D

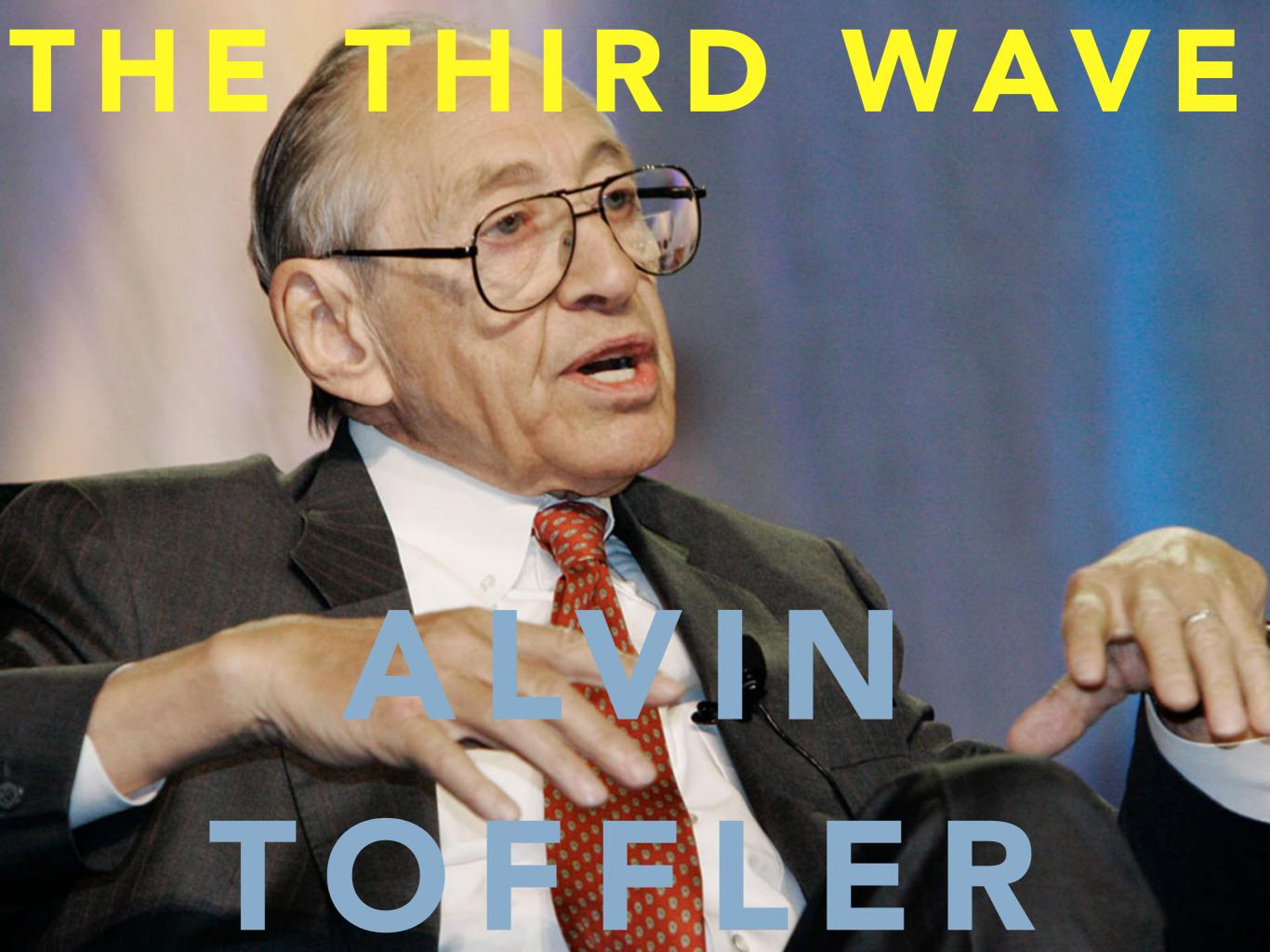
The Connected Neighborhood

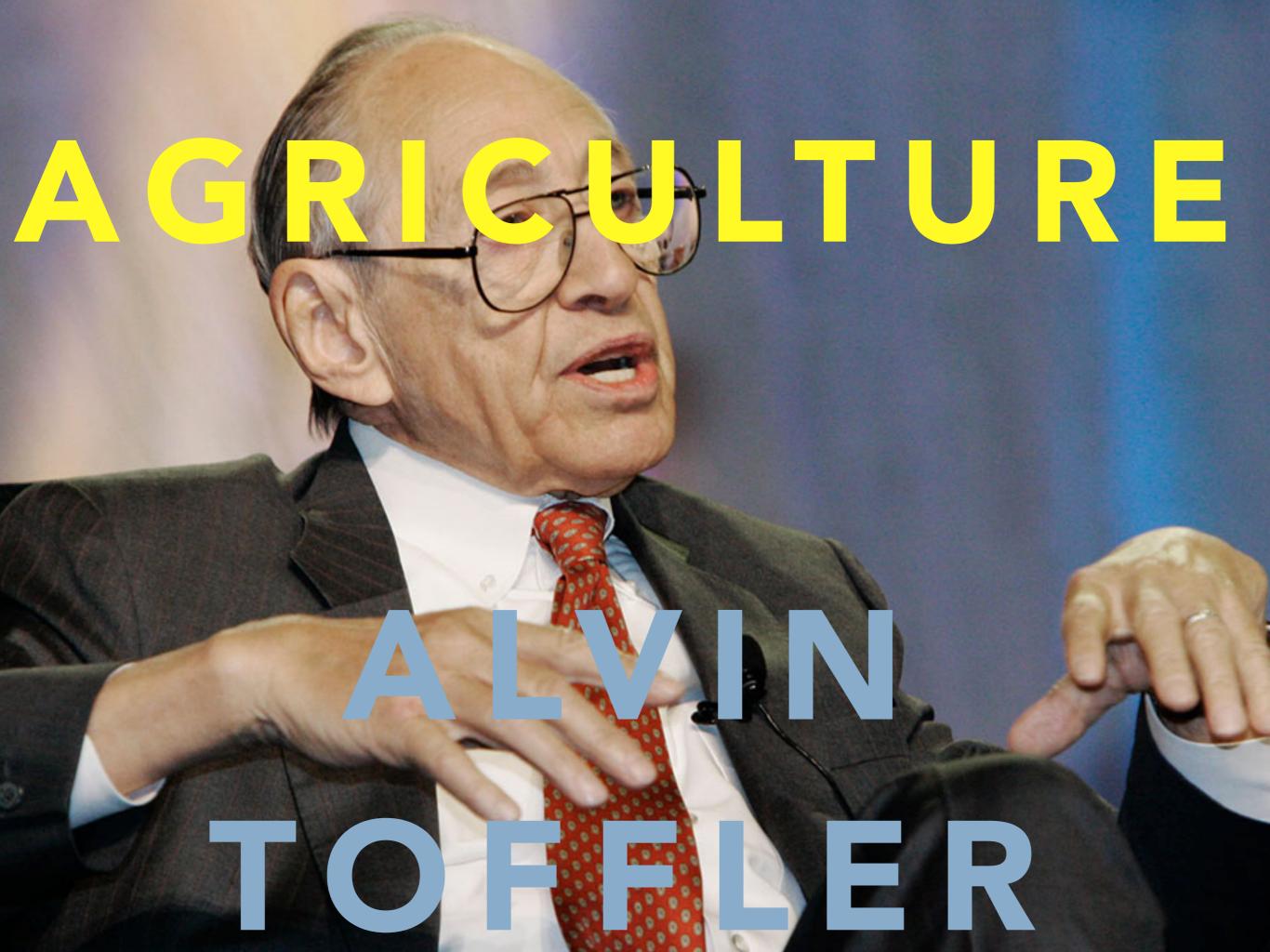
# C ENTER FOR REALTOR® T ECHNOLOGY

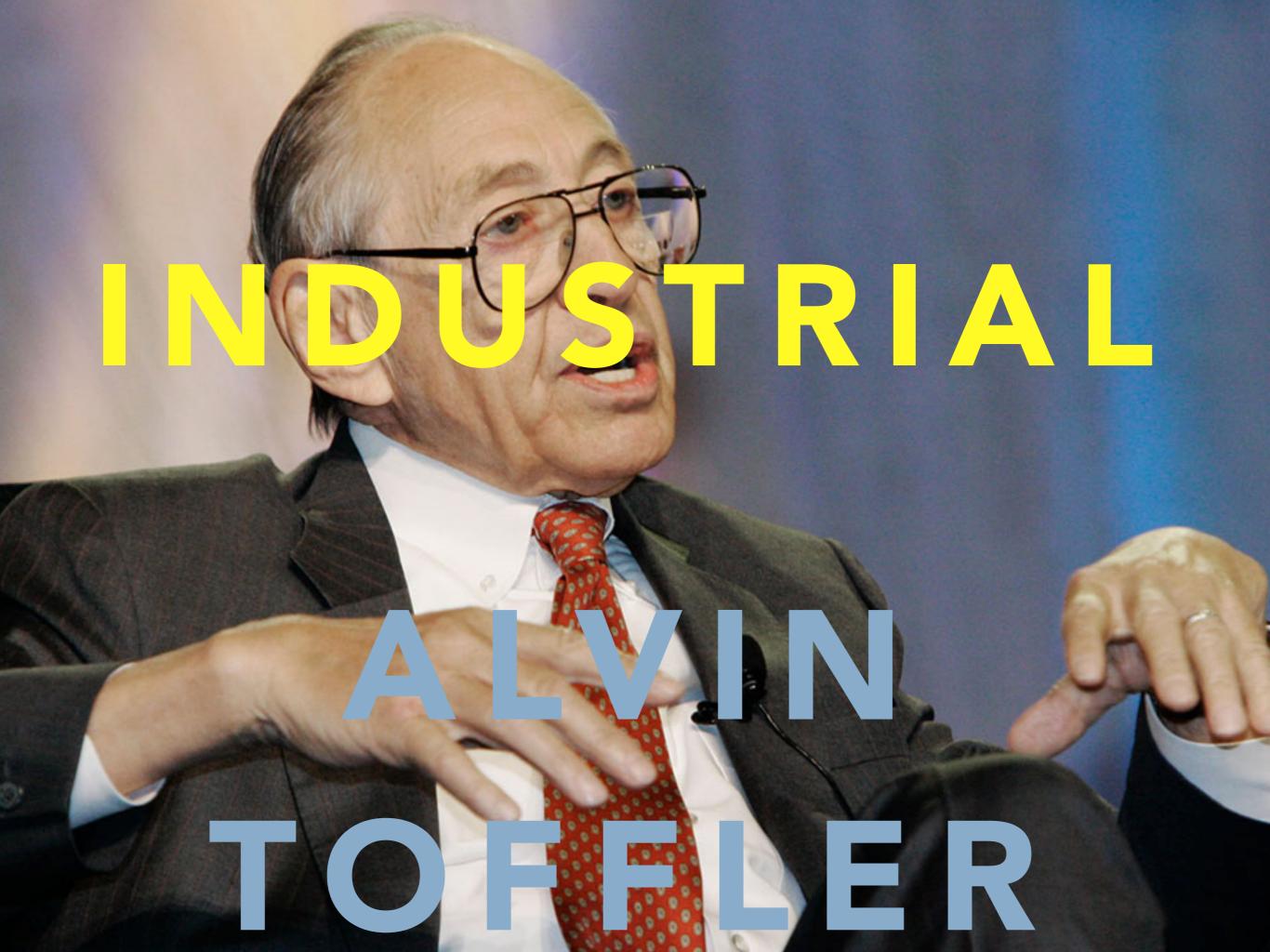


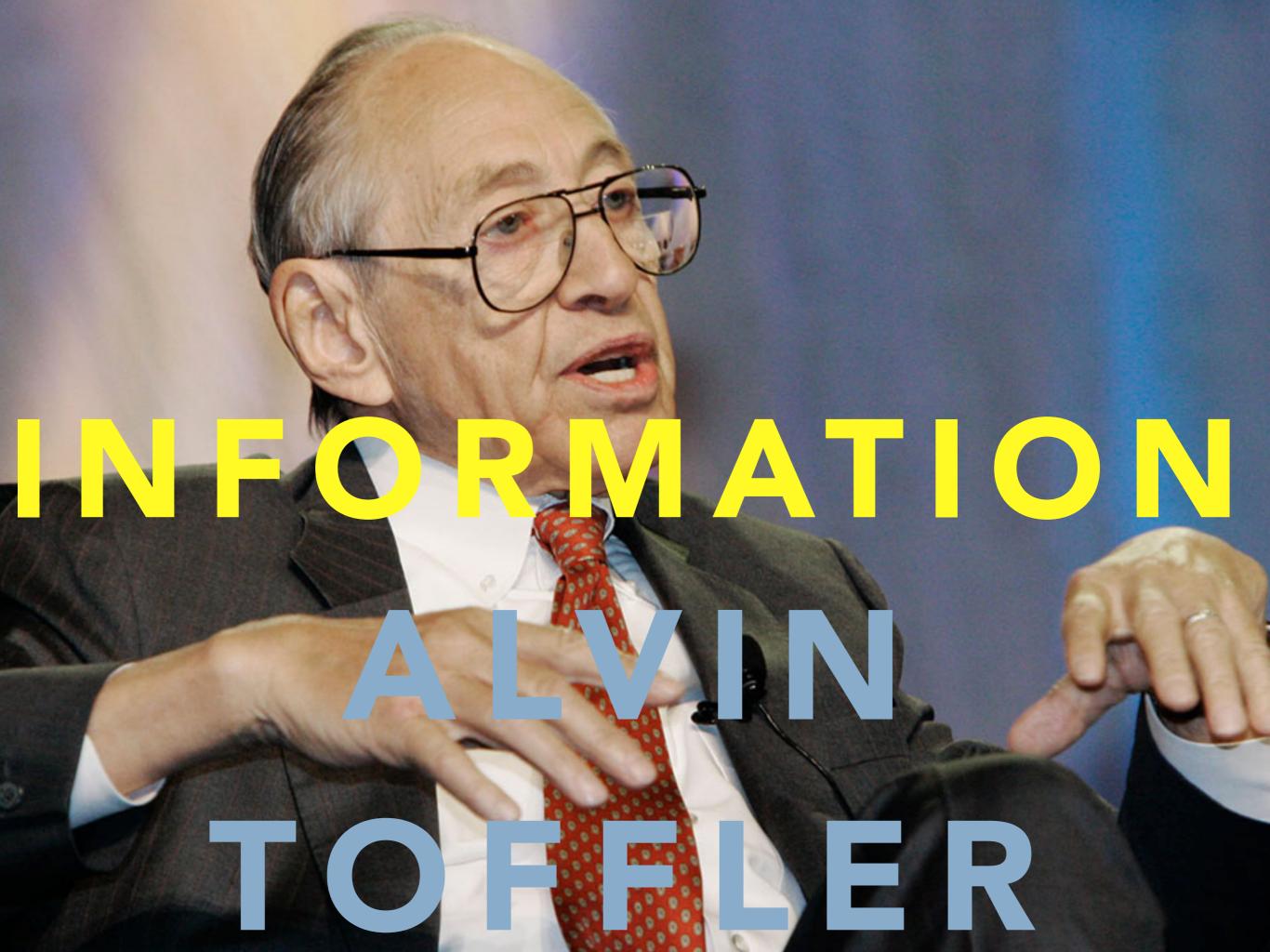
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## SECOND THIRD WAVE

#### IOT EMERGING AS THE NEXT MEGA-TREND

ernet of Things (IoT) is emerging as the third wave in the development of the Inter Personal lives, workplace productivity and consumption will all change.

#### DEVICES CONNECTED TO THE INTERNET



Smart

Internet of

6 BILLION

L

**'20** 

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#### DEVICES CONNECTED TO THE INTERNET

1 BILLION MOBILE

Smart

Internet of

6 BILLION

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DEVICES CONNECTED TO THE INTERNET

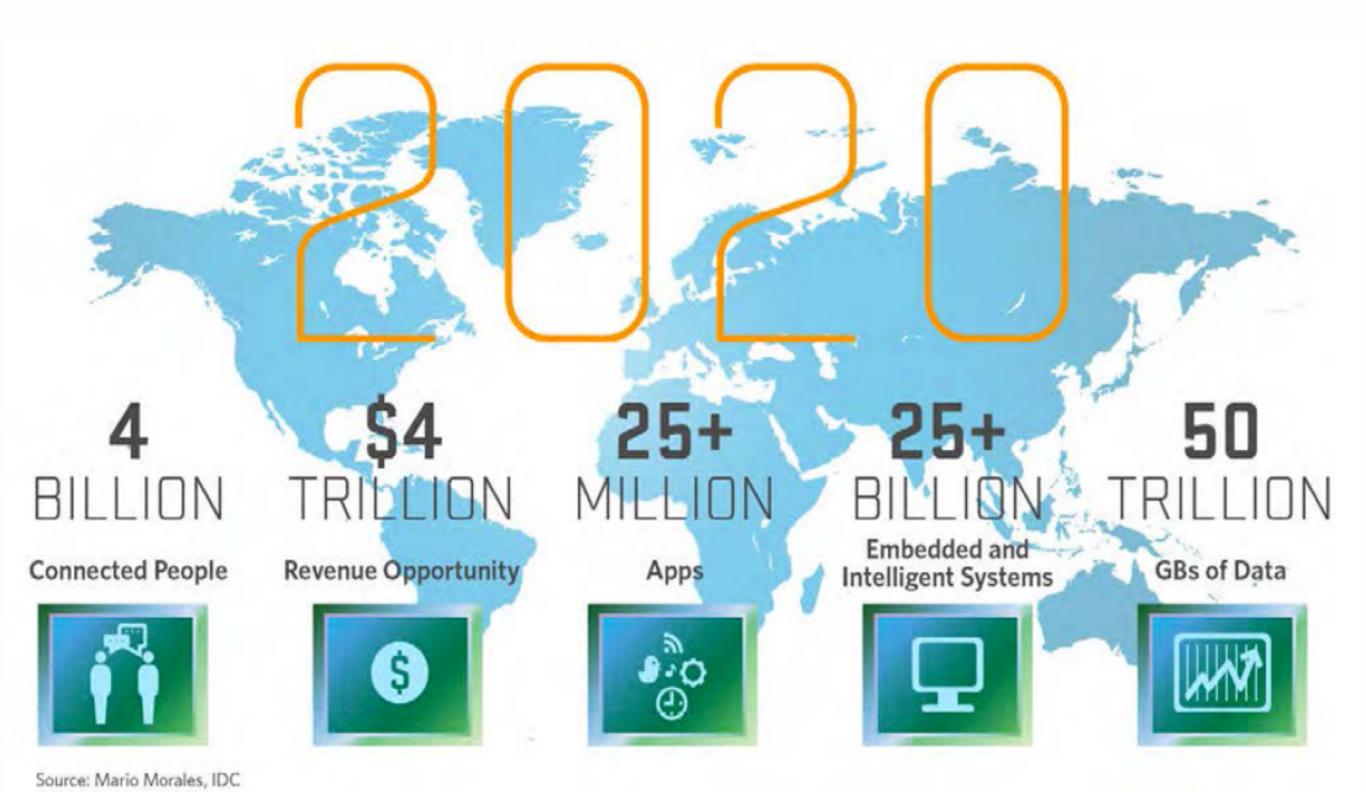
### INTERNET OF

Internet of

6 BILLET H G S

28

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By 2020, the Internet of Things will have achieved "critical mass". Linking enormous intelligence in the cloud to billions of mobile devices and having extremely inexpensive sensors and tags embedded in and on everything, will deliver an enormous amount of new value to almost every human being. The full benefits—in terms of health, safety and convenience—will be enormous.

## THE THIRD WAVE

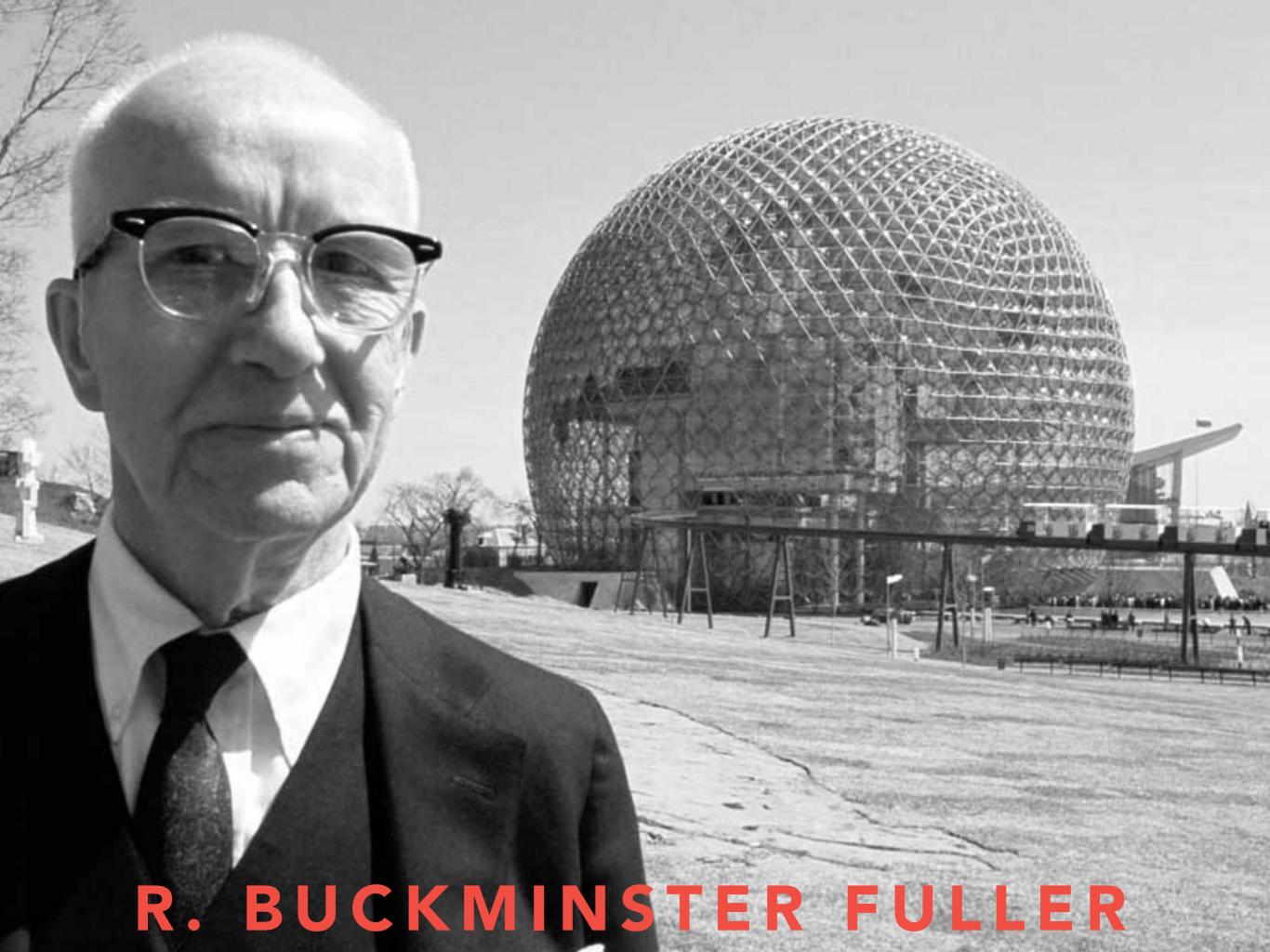
### CONNECTED

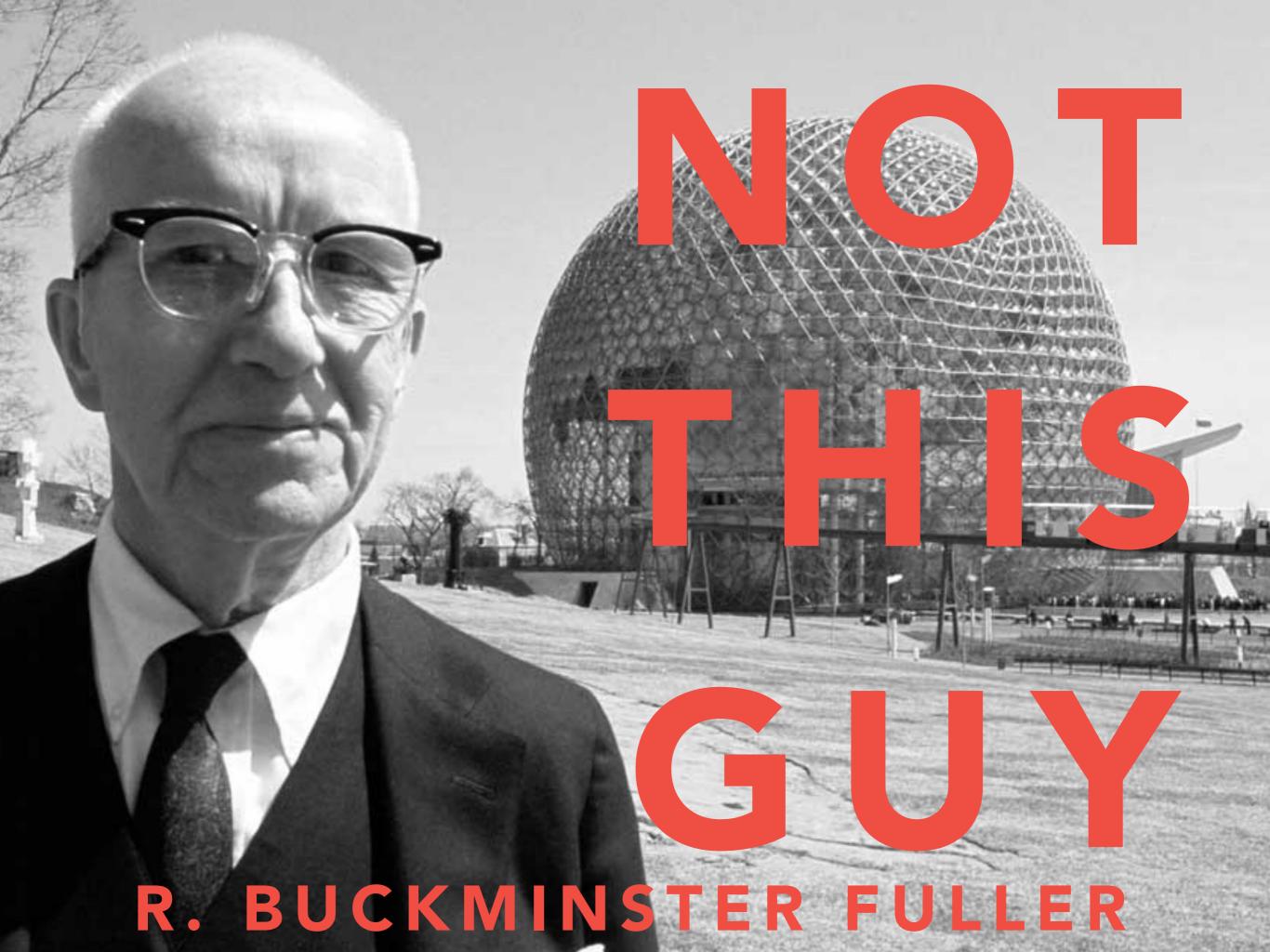






### WHATDOES THE HOME OF THE FUTURE LOOK LIKE?









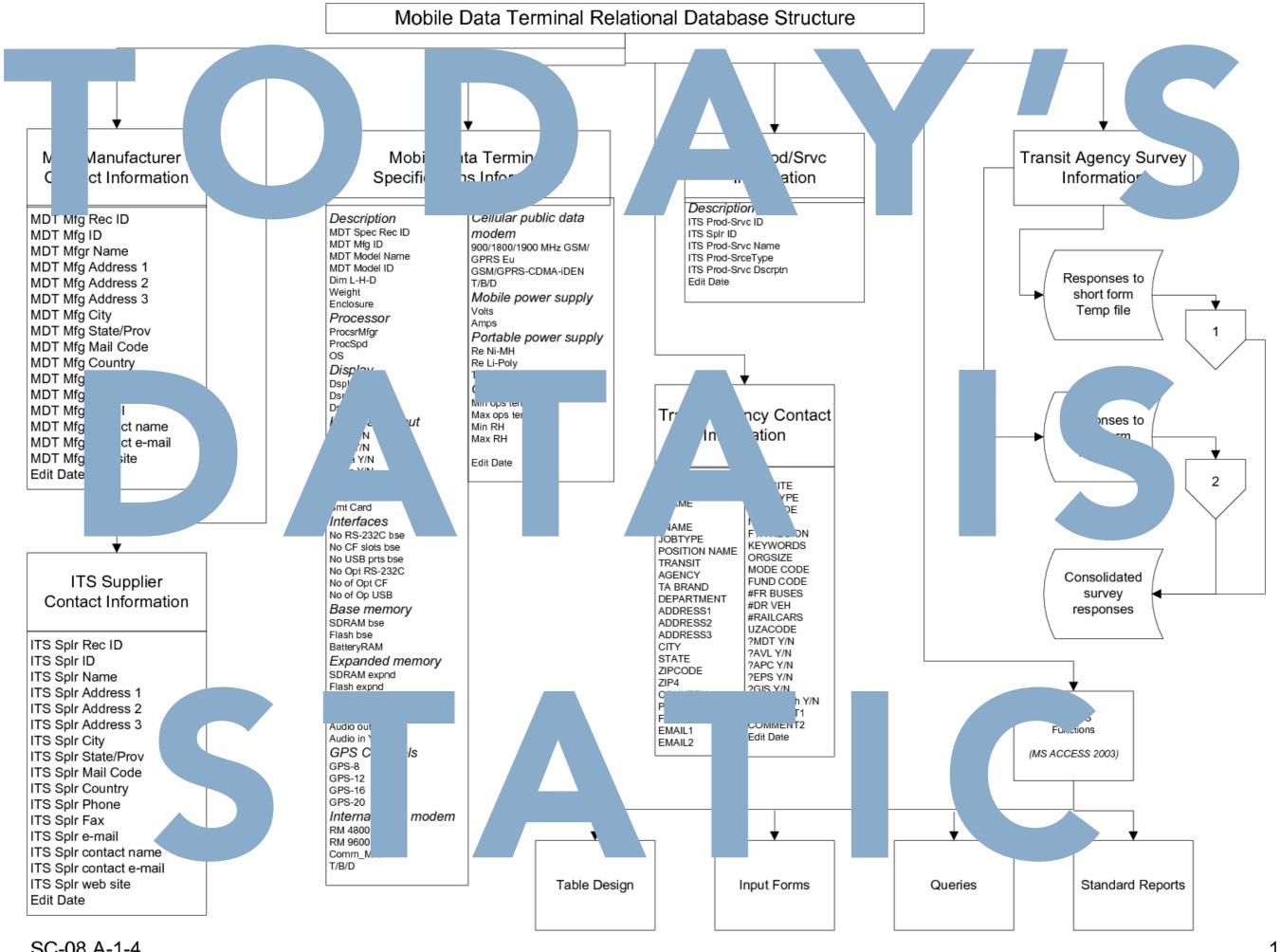




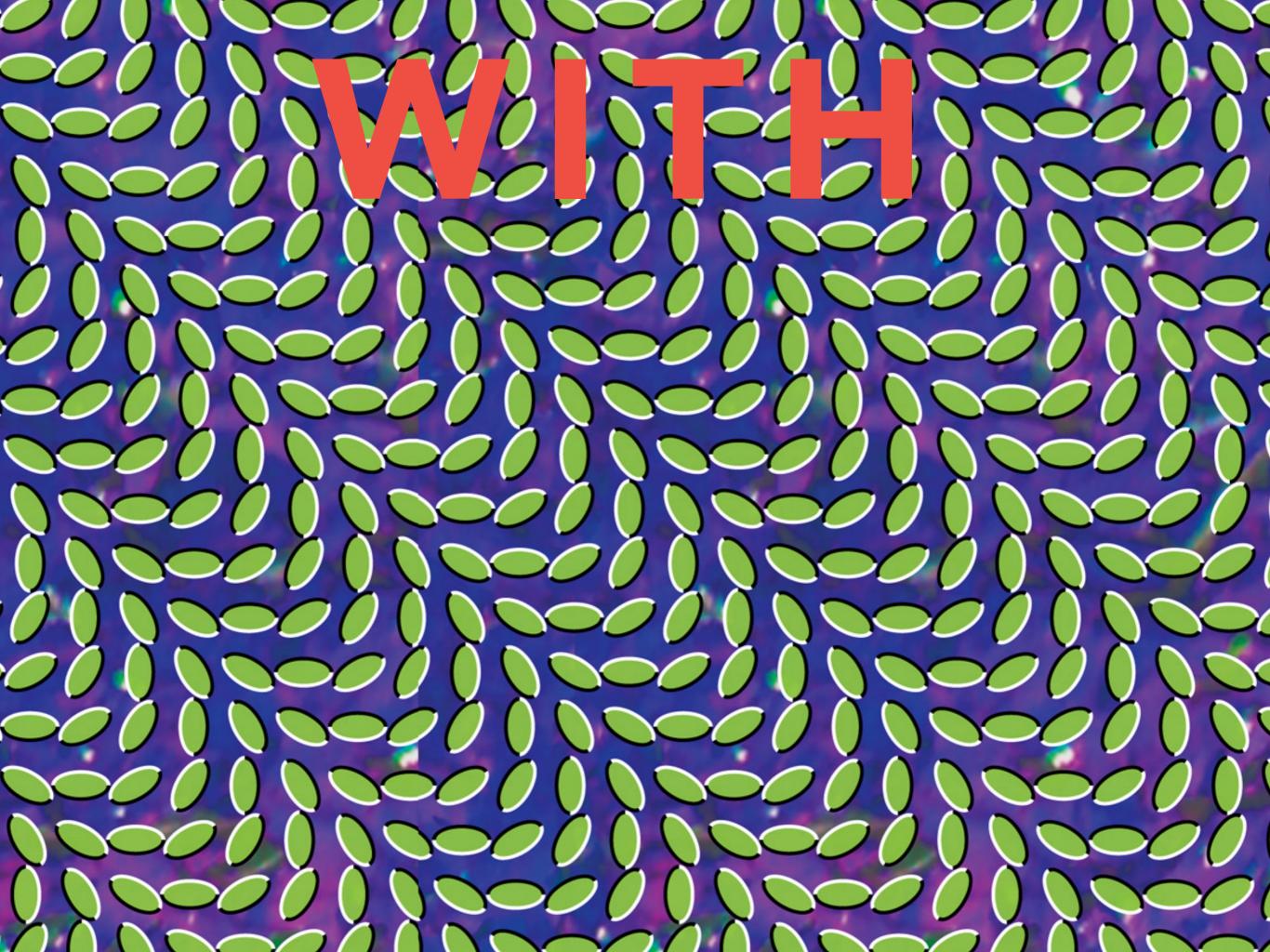


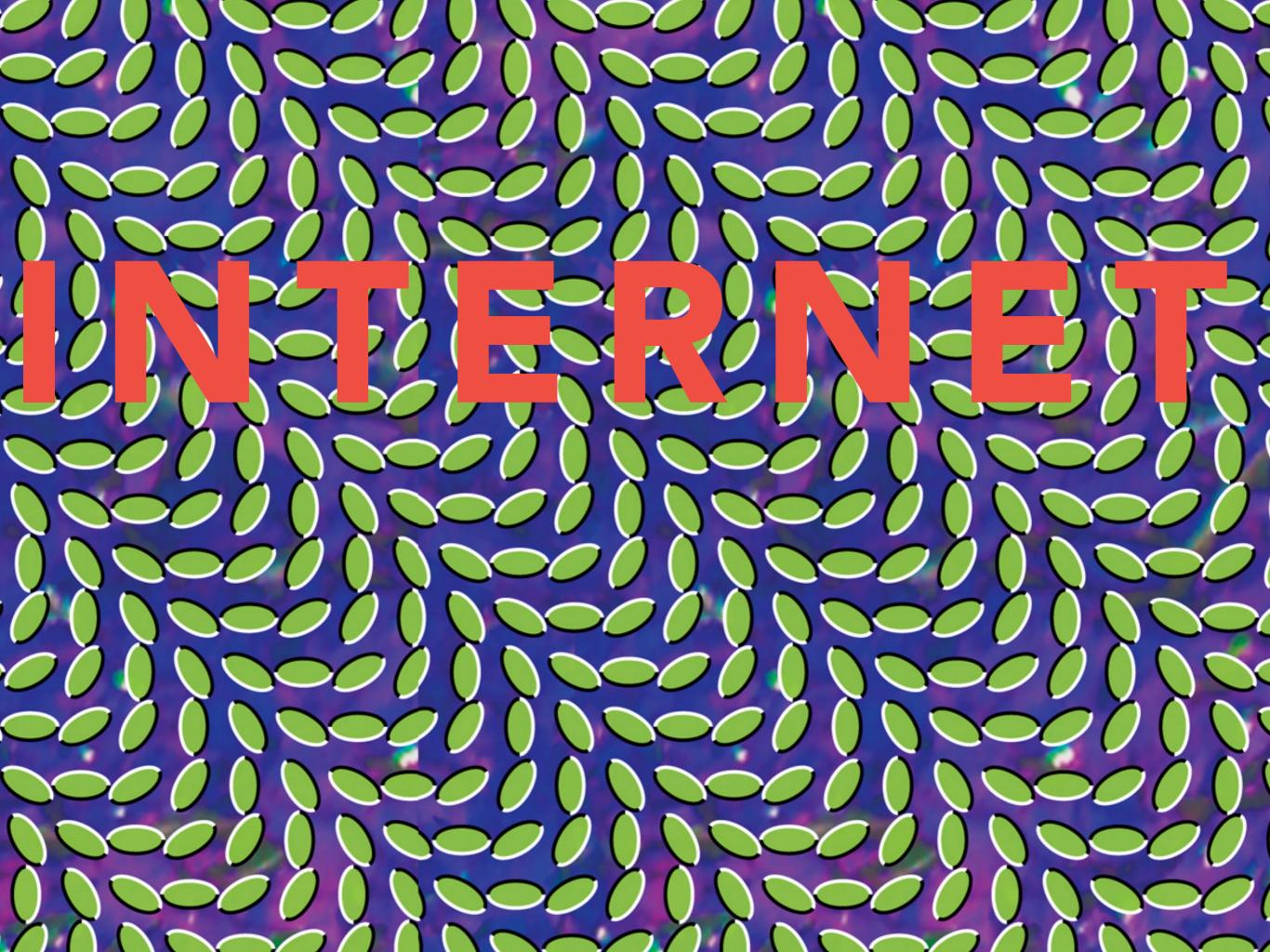


# C ENTER FOR REALTOR® T ECHNOLOGY



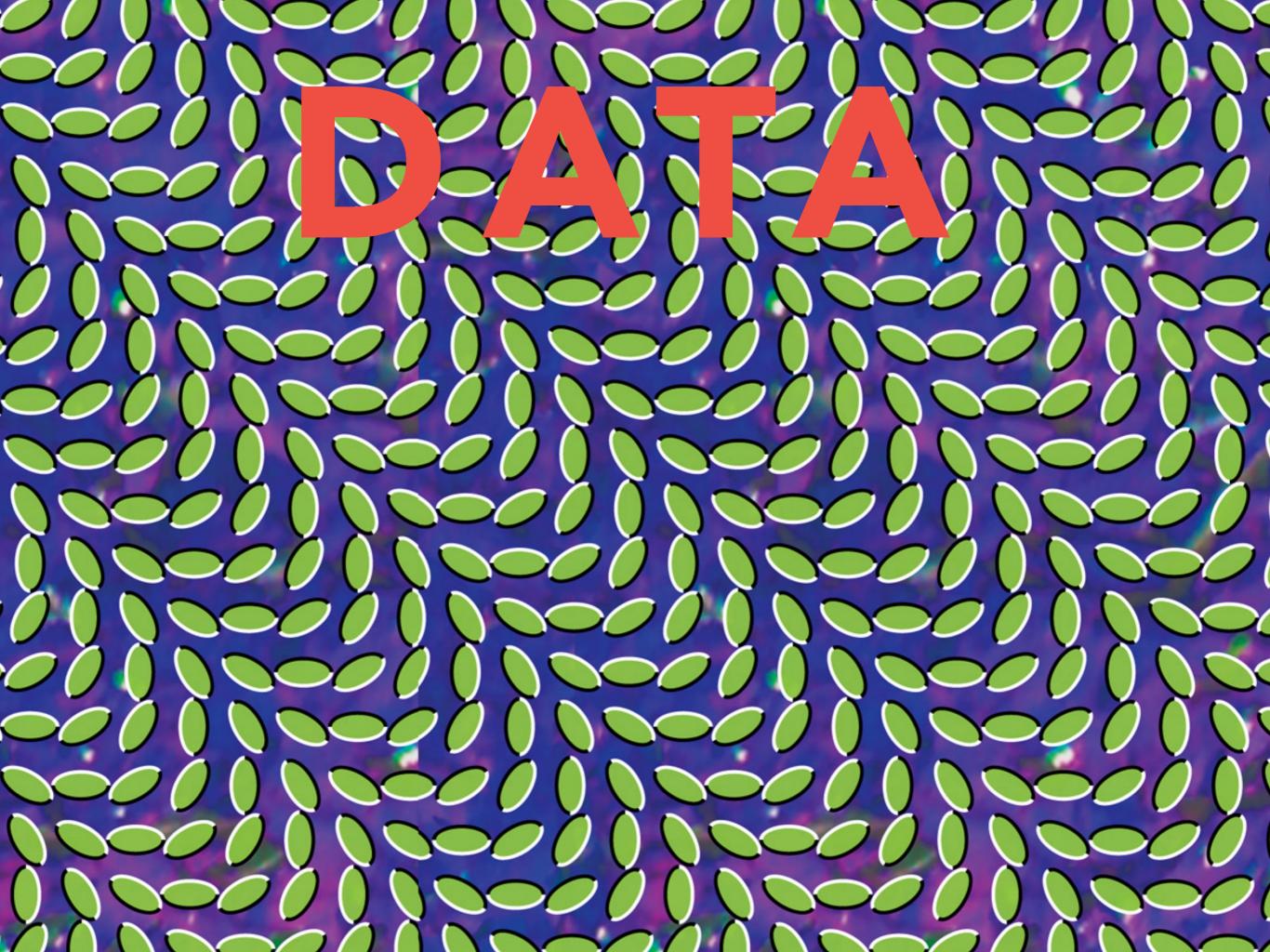
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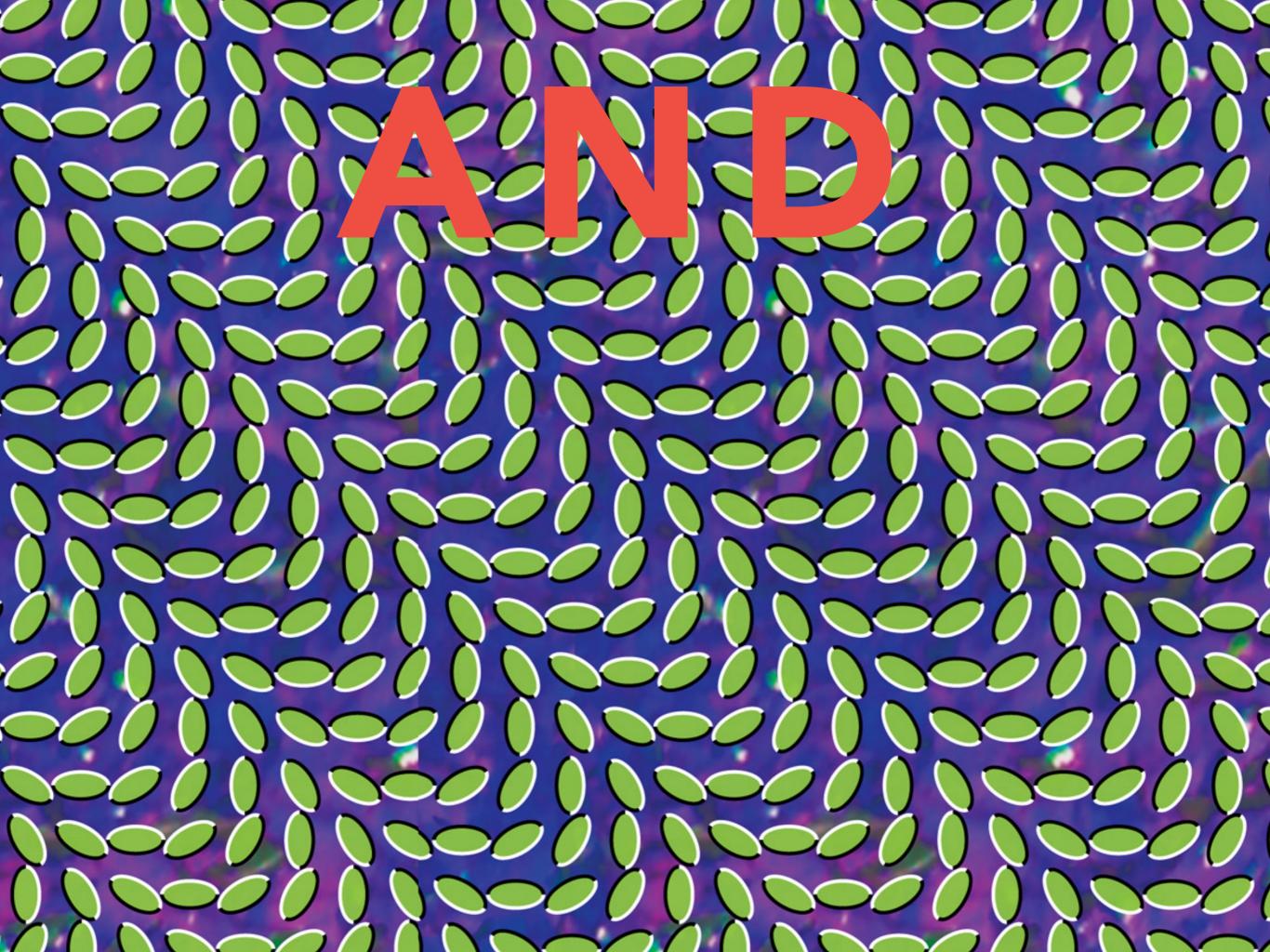










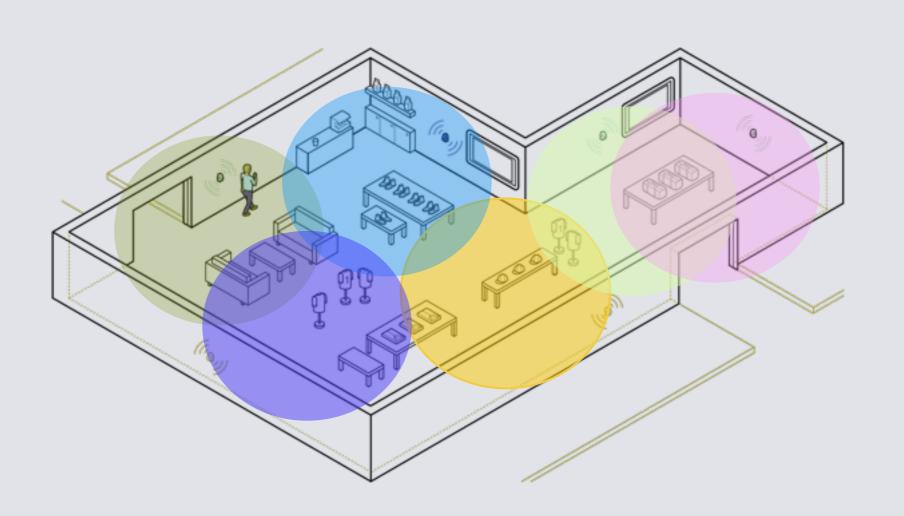


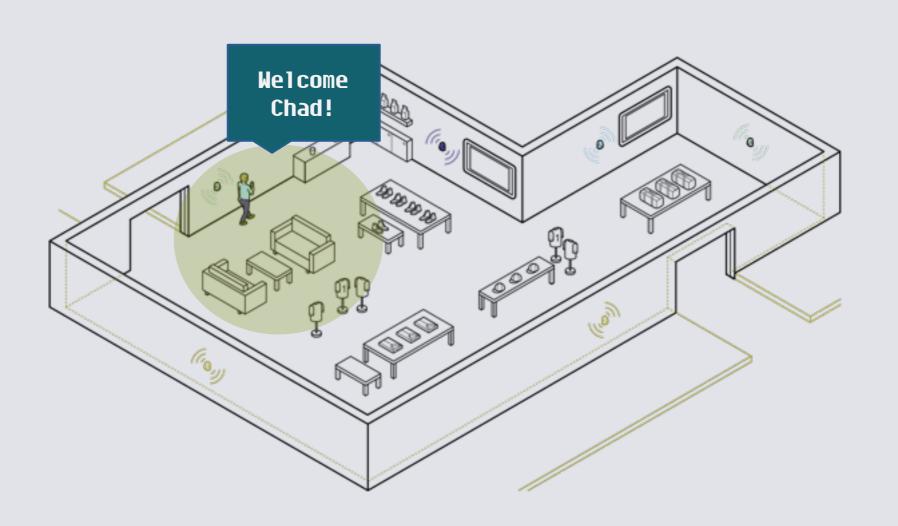


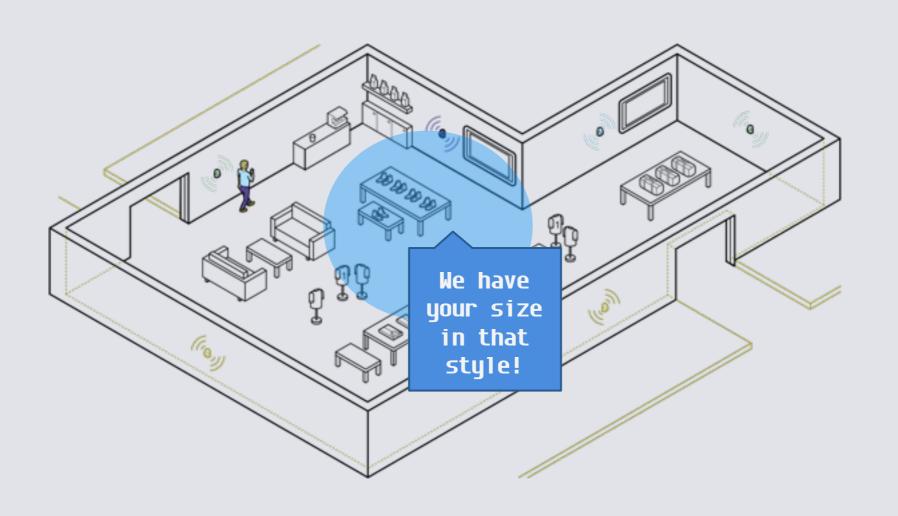
### THE FIRST WAVE:

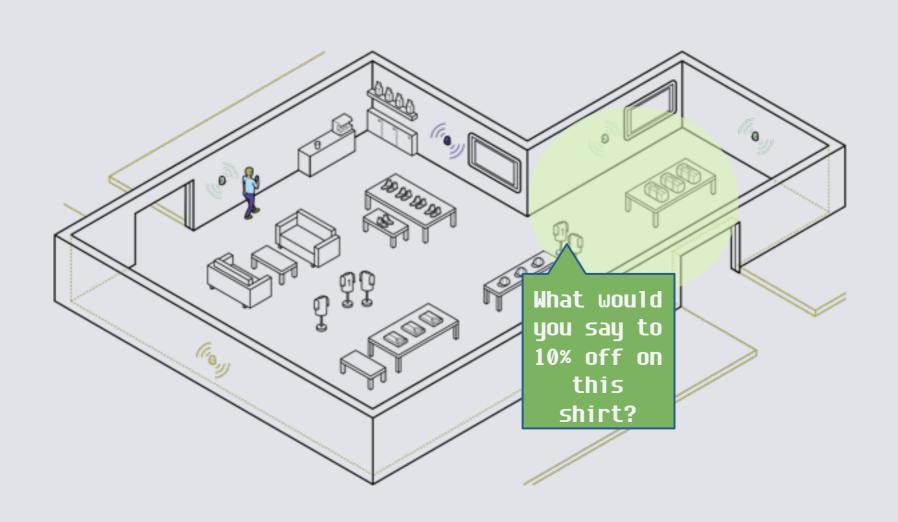
## BEHAVIORAL 87 HOME PERFORMANCE

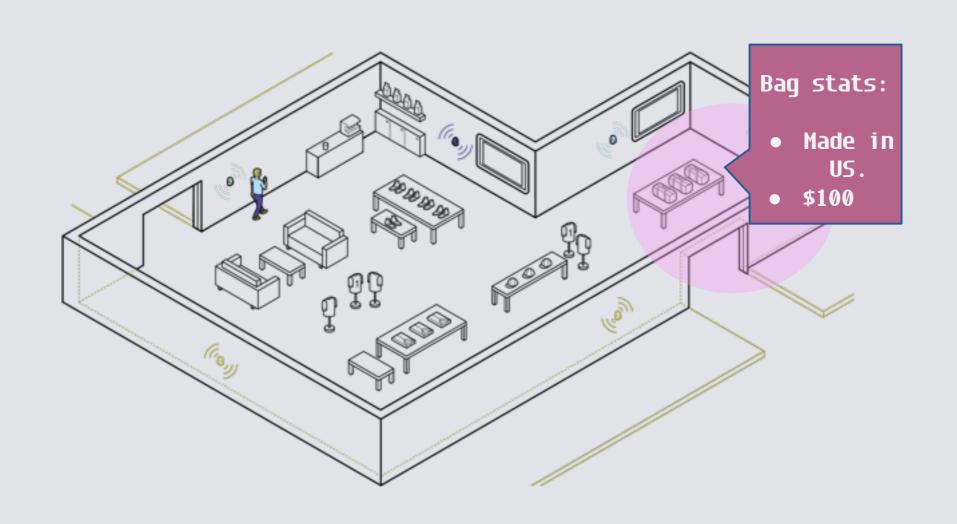




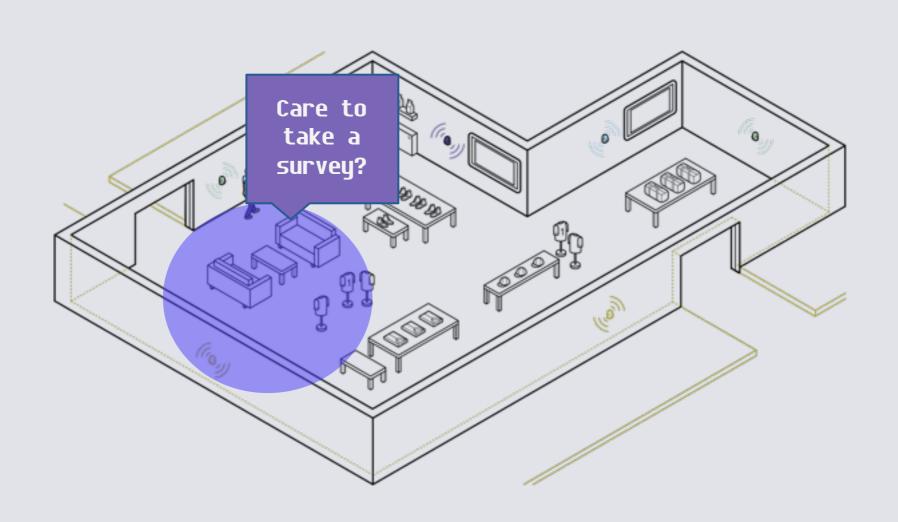






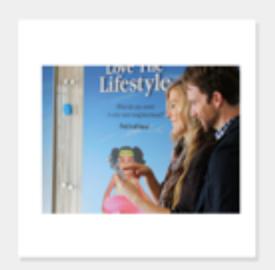






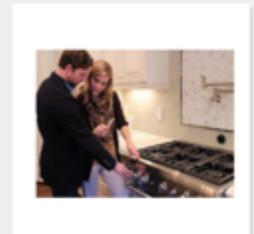


### BEANLY



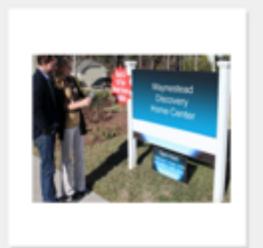
### SALES & DISCOVERY CENTERS

Bring your sales centers and models to life by adding mobile interactivity at every marketing touch point. Focus buyers on your features, listings and more.



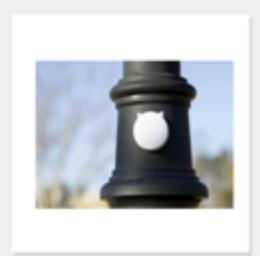
### PROPERTY & HOME TOURS

Offer special promotions, highlight unique features for agents and buyers, showcase finish options. The possibilities are endless.



#### **OUTDOOR SIGNAGE**

SMS and QR codes are yesterday's news. Beamly can bring your "For Sale" signs to life and make tour requests effortless.



### COMMUNITY

To promote community
amenities (think pool, golf,
fitness center, etc), Beamly
can deliver targeted
notifications and content to
prospects.



### ENERGY EFICIENCY



## LIGHT QUALITY





### AMBIENT





## OTISSUES: STANDARDS SECURITY

### ISSUE 1: STANDARDS





### BUILDING ERRGY MANAGEMENT OPEN SOURCE SOFTWARE

## BEMOSS

#### **Open Source Architecture**

BEMOSS is an open source operating system that is built upon VOLTTRON – a distributed agent platform developed by Pacific Northwest National Laboratory (PNNL).



#### **Cost Effective**

BEMOSS is built upon a robust open source platform that can operate on a low-cost single-board computer, such as Beaglebone. This feature can contribute to its rapid deployment in small- or medium-sized commercial buildings.



## BEMOSS

#### Manufacturer Friendly



BEMOSS is designed to make it easy for hardware manufacturers to seamlessly interface their devices with BEMOSS.

#### **Developer Friendly**



BEMOSS is also designed to allow software developers to easily contribute to the platform by adding additional BEMOSS functionalities and applications. Software developers can add new Apps to BEMOSS App Store.



#### Interoperability

BEMOSS is designed to work with load control devices from different manufacturers that operate on different communication technologies and data exchange protocols. These include both new commercially available products that operate on Ethernet, WiFi and Zigbee, as well as legacy devices that operate on serial communications using Modbus RTU and BACnet MS/TP protocols.

Currently, BEMOSS supports the following prevalent communication technologies: Ethernet (IEEE 802.3), Serial (RS-485), Zigbee (IEEE 802.15.4) and WiFi (IEEE 802.11).

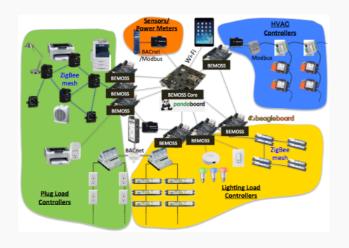




Supported data exchange protocols include: BACnet, Modbus, Web, Zigbee API, OpenADR and Smart Energy (SE) protocols.

## BEMOSS

#### Scalability and Ease-of-deployment



With its multi-layer architecture, BEMOSS can be initially deployed in one zone, and easily expandable to the entire building.

#### Plug and Play

BEMOSS is designed to automatically discover supported devices in a building. Once discovered, devices can be monitored and controlled for the desired function.



## BEMOSS COMMERCIAL RESIDENTIAL

## ISSUE 2: SECURITY



## BUILD TSECURE.LY



### Our Goals for the "Internet of Things"

- FOCUS effort towards crowd-funded, small commercial and bootstrapped vendors
- BUILD partnerships and goodwill between IoT vendors and the security community
- ✓ COORDINATE efforts to incentivize security researchers for reporting vulnerabilities
- CURATE informational resources to help educate vendors on security best practices
- A PRESENT research at relevant events and be a point of contact for press inquiries



### MICRO 87 MACRO

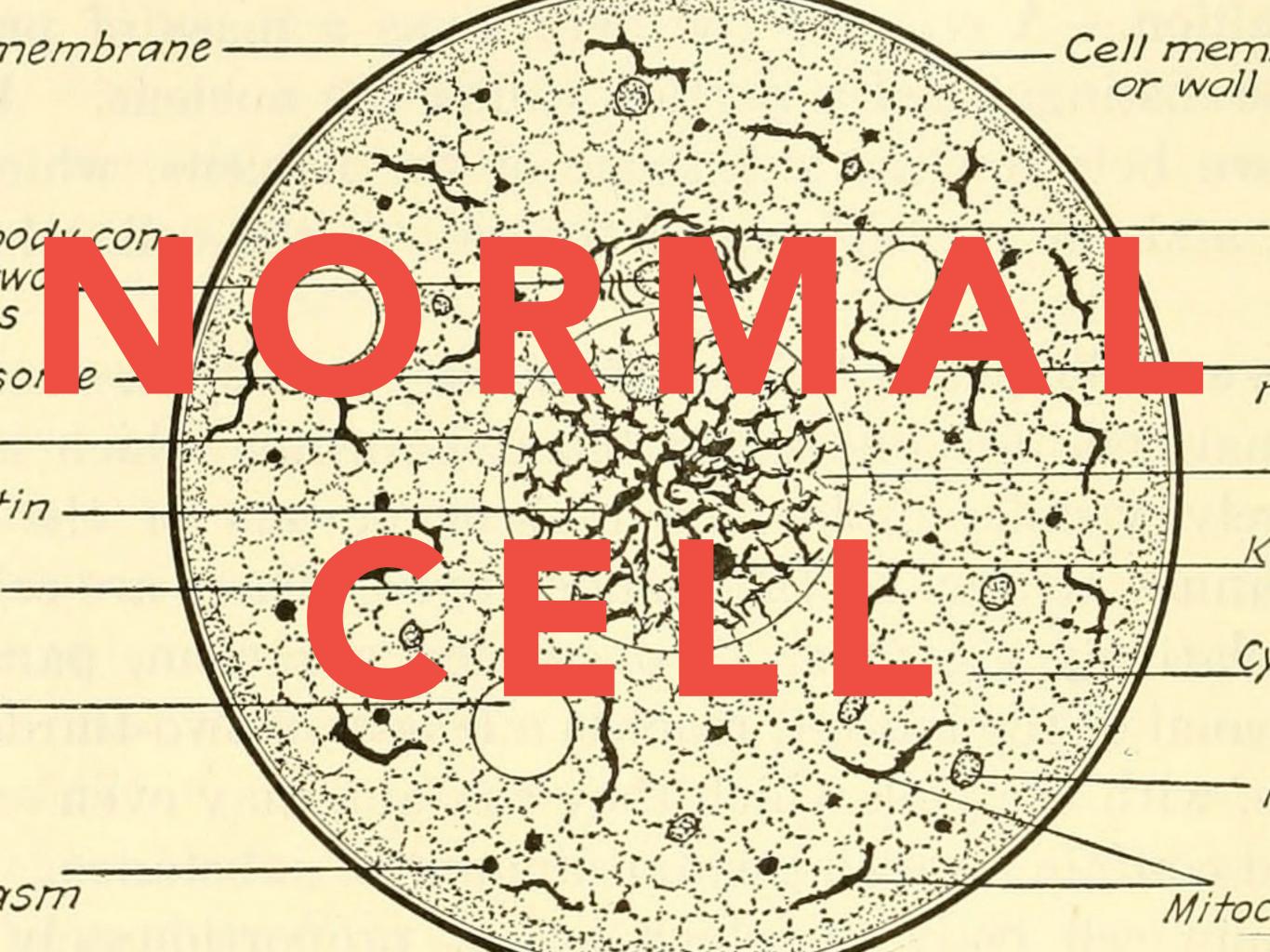
### THIRD MAWE

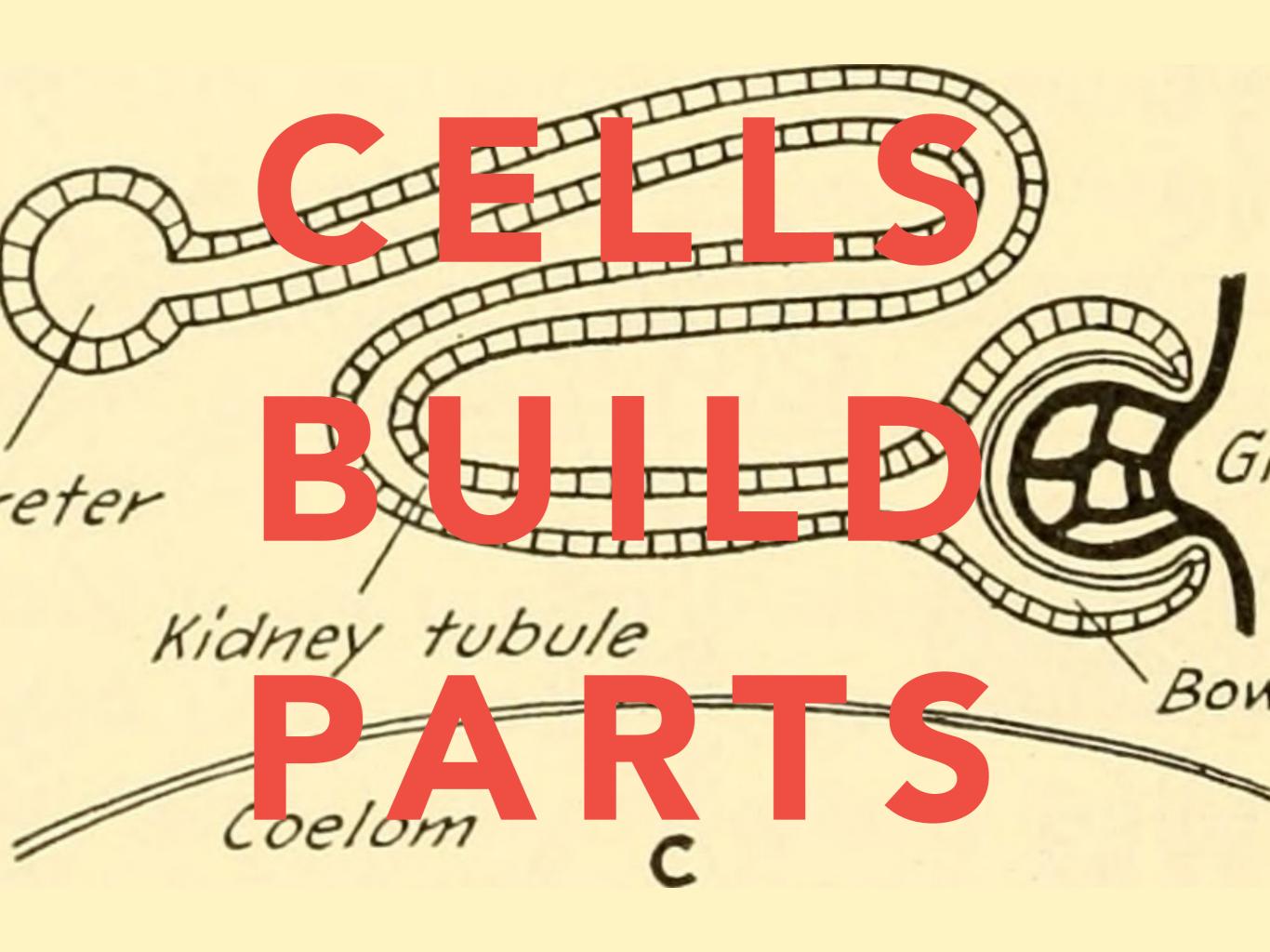


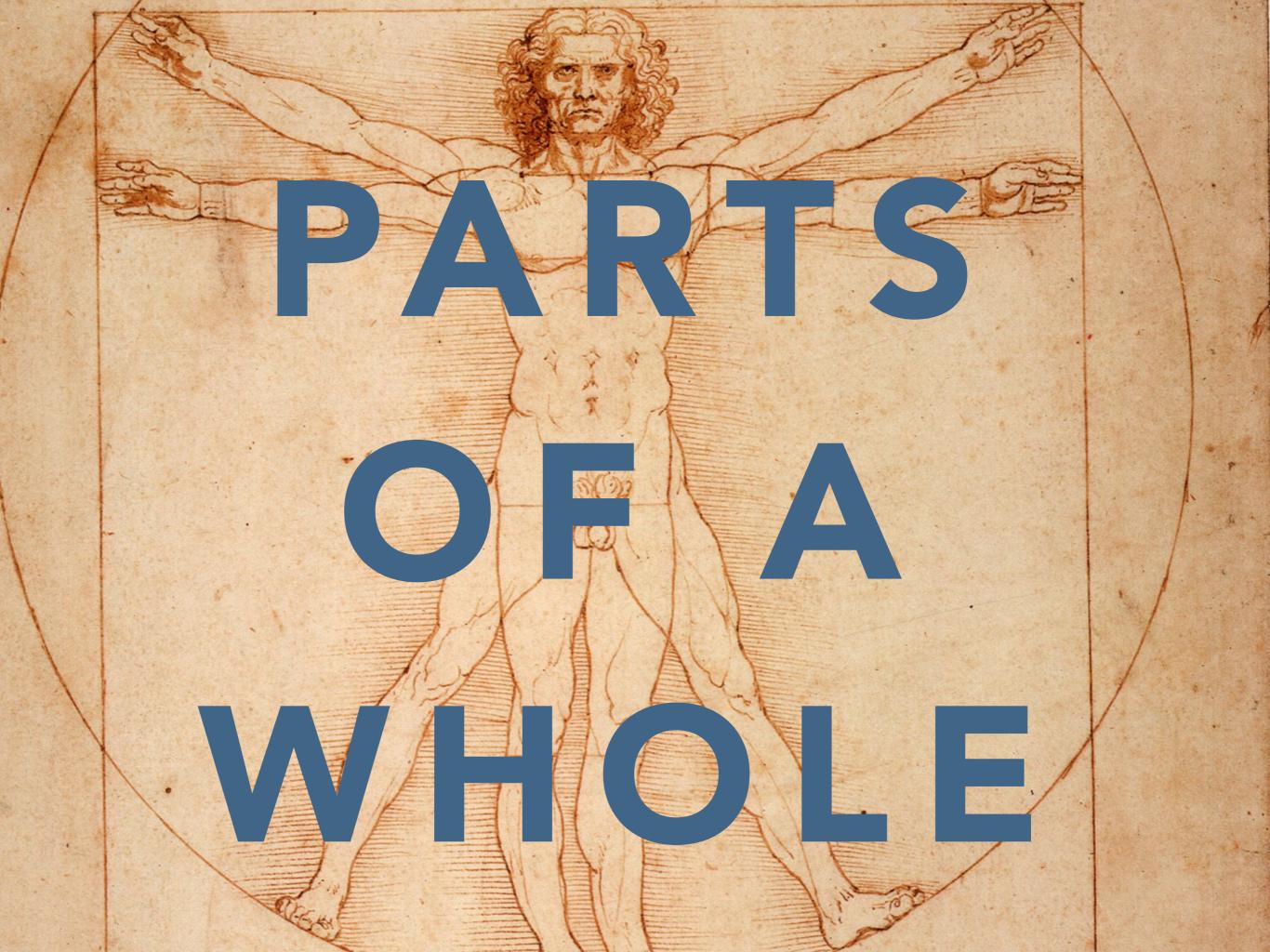


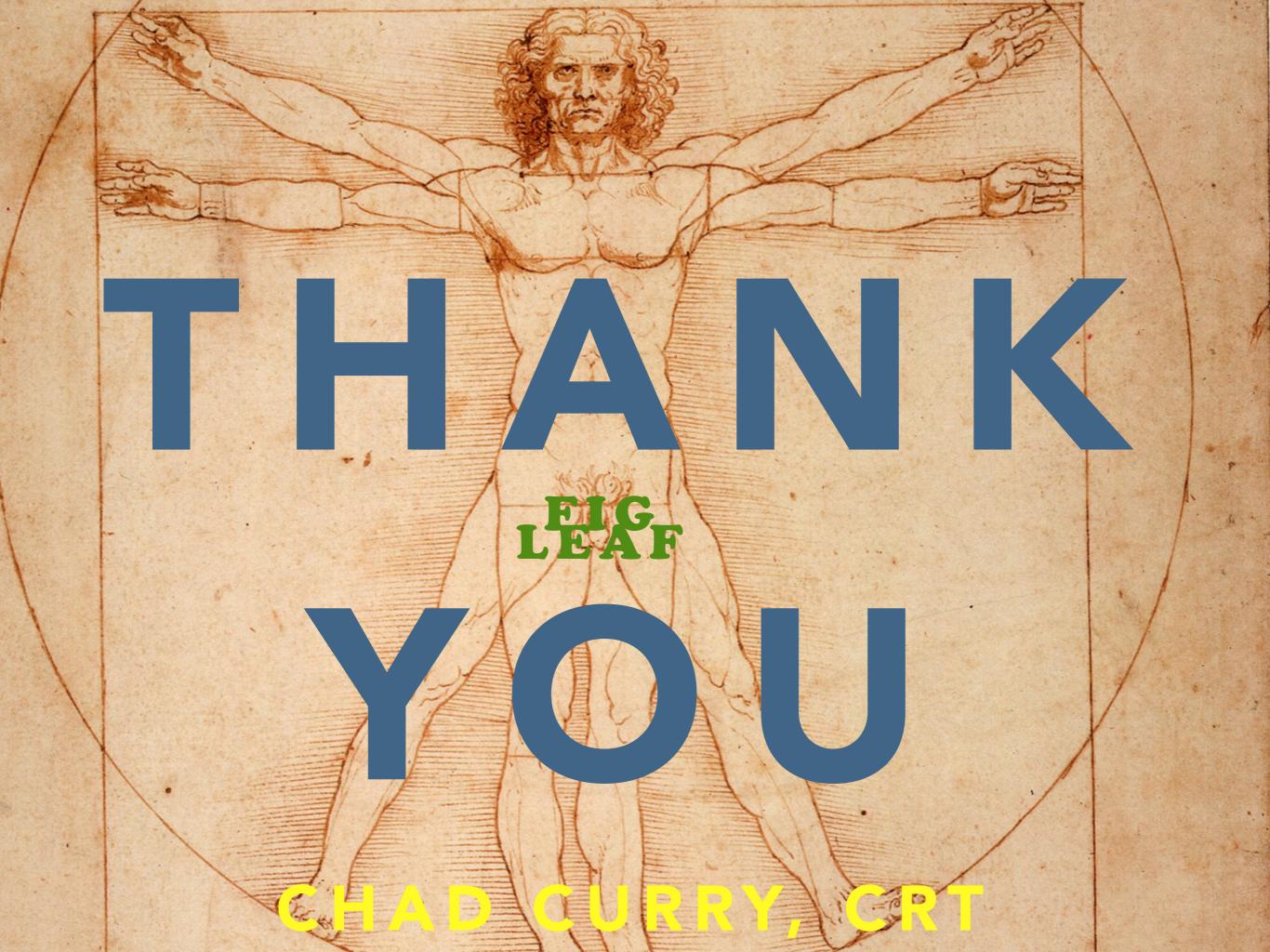












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